



Dear Potential Clients:

Southern Valley just received its' energy bill audit Refund Check. The initial Refund Claim was for \$45,752.92 but after some last minute negotiations by Bill Kurtzner of Util Auditors, our Refund was increased to almost **\$50,000.00!**

I must admit, initially, I had my doubts about this amounting to anything when Wayne introduced this idea to me. But, even for a company of our size, being able to put \$25000.00 in our pocket, and to add over \$1000.00 per month to the bottom line is very rewarding. We audited only our four main Meters for the Packing House, Refrigeration and Offices. After being shown just what can be accomplished, we are moving forward with the Electrical Audit for all of our other meters for the farm, farm facilities, greenhouses, wells, and labor housing.

Once this second audit is completed, a communication audit would be in order. I believe it could prove to be very beneficial. With the antiquated office telephone system we have here in Georgia, the primitive system in Tennessee, the Vonage system in Mexico, Cell Phones, Radios, Faxes and wi-fi all intertwined, I know the opportunity to improve our communications, as well as save some money, has to be out there.

Thanks again to Wayne and Charles of Triangle Energy Concepts, and to Bill Kurtzner of Util Auditors for your experience in helping us reduce our expenses!

Respectfully Yours,

A handwritten signature in black ink, appearing to read "Steve Mathis", written in a cursive style.

**D. STEVE MATHIS**

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