

a member of Coveris Group



To All Potentially Interested Parties:

As a Procurement Manager, I am not aware of any other organization with the ability to provide as broad and complete a consulting solution in cost reduction and recovery as Util Auditors.

COVERIS continues to work with Util on an ongoing basis, and we are discussing expansion of their services to our Flexibles division, as well. I would highly recommend the services of their firm. Some information about our involvement with Util:

COVERIS is the sixth largest global plastic packaging company in the world with management of 64 plants across North America, Europe, the Middle East, and China.

We recently acquired KubeTech Custom Molding - with facilities in Anderson, SC and Excelsior, MO. As such, we wanted to evaluate OPEX reduction potential at these facilities. It was deemed an audit would be appropriate so we began to interview potential providers.

During the process we were referred to Bill Kurtzner at Util Auditors. On my initial consultation with Bill he made a recommendation that we first proceed with a billing audit to reduce costs and recover funds that could be repurposed for energy efficiency installations later recommended through the physical audit. The notion made sense.

Their billing audit would require no capital outlay as Util's consulting services are contingency based. Their services are performed remotely so we could proceed immediately by providing just recent invoices, existing contract copies and a letter of agency.

We had vetted several options, however, Util offered a more complete solution. Their ability to audit several cost centers was especially attractive. Additionally, Util was able to provide a top tier Engineering and Energy Procurement firm that worked hand-in-hand with their team, and ultimately performed the required ASHRAE energy audits at both facilities – it was seamless.

Util's review identified cost reductions and/or refunds in water/sewer, telecom, wireless and energy – in both electricity and propane.

When we contacted our electric provider about their findings we were initially told that nothing could be done. However, following Util's lead we were ultimately able reduce our energy spend by over \$75,000/year. Util truly demonstrated the value in having a consultant.

Regards,

A handwritten signature in blue ink, appearing to read "Jeff Lewis", with a long horizontal flourish extending to the right.

Jeff Lewis
Procurement Manager
COVERIS Global Rigid